

OPPORTUNITY: BUYER, GROWING SYSTEMS

HAYGROVE, A WORLD LEADER IN FRUIT GROWING, FIELD SCALE POLYTUNNELS AND CROP GROWING SYSTEMS, ARE SEEKING A **BUYER** TO JOIN THEIR RAPIDLY EXPANDING BUSINESS BASED IN **LEDBURY, HEREFORDSHIRE**.

THE INDUSTRY: BERRIES AND CHERRIES

Fresh berry sales are now bigger than potatoes, lettuce, apples and oranges in the UK, USA and EU. In the UK, consumption is growing faster than any other food category increasing by 137% since 2007, UK sales of strawberries, raspberries, blackberries and blueberries have outstripped the 49% increase in general fruit consumption over the same period; yet remarkably berries now make up only 22% of all fruit sold in the UK. There will be phenomenal growth in berries for the rest of our lives.

THE BUSINESS: HAYGROVE

Founded in 1988 by the Chairman, Angus Davison, Haygrove is a profitable £100m+ business with cherry and berry farming enterprises in the UK, South Africa, and Portugal. The business also has 'Growing Systems' equipment sale subsidiaries in Germany, USA, Mexico, Australia, Poland, and further afield, with sales in over 40 countries.

Listed in 2011 as in the 'Fastest 500' companies in the EU in terms of growing employment; in 2012 in the Sunday Times 'Fastest growing in international sales in the UK'; and in 2017 as Herefordshire and Worcestershire's 'Exporter of the Year'; this medium-sized practical business is exciting, complex, and in a fast fresh industry. Growing at 20-30% pa and with international breadth, opportunity in Haygrove is never scarce. It is more likely you will be stretched than bored.

Haygrove selects its people carefully, and works hard to shape roles to individual talents, whilst always living the company values. The business defines success in human terms, constantly seeking to "create opportunities for great people, particularly those who have drawn the short straw", and measuring its' results across three bottom lines: People, Profit and Planet.

THE ROLE

Are you passionate and driven about buying? Do you love the end to end management process of buying whilst ensuring you have delivered the customer and business needs?

As part of the Supply Chain team we have an opportunity for a Buyer who wants to be involved in multiple parts of the supply chain process. You will ultimately support the manufacturing business of this fast paced, growing and dynamic business to ensure that all the required materials are delivered on time, to an exacting standard and within budget.

THE RESPONSIBILITIES: HOW TO SUCCEED

You will be responsible for end to end management of the buying process including:

- Develop and support the supplier selection strategy and development of existing suppliers via an audit process and supplier relationship management with the use of KPI's.
- In line with the business requirements, negotiate pricing, delivery, payment terms, stocking methods and inventory management in conjunction with the sales forecast requirements whilst continually improving the quality of suppliers and decreasing defect rates.
- Managing a predetermined budget and with the expectation to deliver cost reducing measures in line with the departmental savings plan.
- Negotiate and create SLA's with key suppliers, whilst ensuring the company's business needs are met.
- Review of Requisition Sheet and timely placement of Purchasing Orders.
- Expediting and Planning of Purchase Orders to delivery receipt to exceed customer expectations.
- Action discrepancies in line with company procedure and drive continuous improvement within the department and through suppliers.
- Manage and review sourcing strategies based on compliance and audit requirements.
- Maintain system integrity

YOUR PROFILE: CARING, CHALLENGING AND FUN

You will be driven and results orientated, with a full understanding on how to deliver the 5 Rights of Procurement. With a high level of emotional intelligence you will be experienced in relationship building and demanding/delivering the best performance from suppliers. Ideally you will have:

- 2 - 3 year's experience in a buying role within a manufacturing, oil & gas or automotive sector
- An understanding of custom restrictions – Preference, origin and Free Trade Agreements
- Knowledge of lean manufacturing will be an advantage
- Ideally CIPS Level 4 (Not mandatory – Training/development can be considered)

To apply please send your CV to sara.roberts@haygrove.co.uk

Haygrove